



MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

FINANCIAL STATEMENTS

Years Ended June 30, 2016 and 2015

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

FINANCIAL STATEMENTS

Years Ended June 30, 2016 and 2015

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Miami-Dade County Fair
& Exposition, Inc.

We have audited the accompanying financial statements of Miami-Dade County Fair & Exposition, Inc. (the "Fair" or the "Organization"), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Miami-Dade County Fair & Exposition, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Miami, Florida
September 12, 2016

MIAMI-DADE COUNTY FAIR & EXPOSITION, INC.

STATEMENTS OF FINANCIAL POSITION

	June 30,	
	<u>2016</u>	<u>2015</u>
ASSETS		
Cash and cash equivalents	\$ 6,530,646	\$ 6,230,516
Investments	3,259,714	2,870,975
Accounts receivable	60,234	43,836
Prepaid expenses and other assets	147,956	150,068
Property and equipment, net	12,662,939	13,094,817
Cash held in escrow	-	522,518
Investments from permanent endowments	<u>158,247</u>	<u>163,159</u>
TOTAL ASSETS	<u>\$ 22,819,736</u>	<u>\$ 23,075,889</u>
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 331,685	\$ 429,821
Accrued expenses and other liabilities	200,490	183,739
Capital leases payable	121,848	167,562
Bonds payable	<u>-</u>	<u>265,000</u>
TOTAL LIABILITIES	<u>654,023</u>	<u>1,046,122</u>
COMMITMENTS		
NET ASSETS:		
Unrestricted:		
Operating	18,990,296	19,034,539
Board-designated	<u>3,017,170</u>	<u>2,832,069</u>
Total unrestricted net assets	22,007,466	21,866,608
Permanently restricted	<u>158,247</u>	<u>163,159</u>
TOTAL NET ASSETS	<u>22,165,713</u>	<u>22,029,767</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 22,819,736</u>	<u>\$ 23,075,889</u>

See notes to financial statements.

MIAMI-DADE COUNTY FAIR & EXPOSITION, INC.

STATEMENTS OF ACTIVITIES

	<u>Years Ended June 30,</u>	
	<u>2016</u>	<u>2015</u>
CHANGES IN UNRESTRICTED NET ASSETS:		
REVENUES:		
Gate receipts	\$ 3,924,179	\$ 3,650,886
Midway income	3,520,610	3,640,825
Concessions	3,708,444	3,541,953
Online promotions	632,226	352,908
Fair expo income	1,345,248	1,232,711
Fair expo grille income	272,740	197,113
Soft drink vending income	71,427	94,528
Business exhibitors income	217,650	201,620
Other revenues	291,798	274,764
Dividends and interest	76,468	69,415
Net realized and unrealized gains (losses) on operating investments	88,088	(67,789)
Sponsorships and contributions	<u>566,845</u>	<u>515,002</u>
 TOTAL REVENUES	 <u>14,715,723</u>	 <u>13,703,936</u>
OPERATING EXPENSES:		
Salaries, wages and benefits	4,289,196	4,119,798
Contract labor	1,282,787	1,310,445
Entertainment	791,977	629,051
Scholarships, premiums and awards	473,546	300,089
Insurance premiums and claims	619,374	592,992
Printing and promotion	221,219	180,286
Repairs and maintenance	464,582	479,392
Supplies and equipment	321,939	295,544
Rental equipment	409,701	369,575
Utilities	738,260	817,501
Interest expense	8,322	24,942
Professional fees	1,227,540	857,890
Advertising	1,252,829	1,385,293
Amortization of prepaid bond issuance costs	1,183	14,355
Other operating expenses	1,284,769	1,115,770
Depreciation and amortization expense	<u>1,187,641</u>	<u>1,195,162</u>
 TOTAL OPERATING EXPENSES	 <u>14,574,865</u>	 <u>13,688,085</u>
 INCREASE IN UNRESTRICTED NET ASSETS	 <u>140,858</u>	 <u>15,851</u>
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS:		
Dividends and interest	8,466	12,914
Investment administrative fees	(2,399)	(2,491)
Net realized and unrealized (losses) on permanently restricted investments	<u>(10,979)</u>	<u>(10,618)</u>
 DECREASE IN PERMANENTLY RESTRICTED NET ASSETS	 <u>(4,912)</u>	 <u>(195)</u>
 INCREASE IN NET ASSETS	 135,946	 15,656
NET ASSETS, BEGINNING OF YEAR	<u>22,029,767</u>	<u>22,014,111</u>
 NET ASSETS, END OF YEAR	 <u>\$ 22,165,713</u>	 <u>\$ 22,029,767</u>

See notes to financial statements.

MIAMI-DADE COUNTY FAIR & EXPOSITION, INC.

STATEMENTS OF CASH FLOWS

	Years Ended June 30,	
	<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase in net assets	\$ 135,946	\$ 15,656
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation and amortization	1,187,641	1,195,162
Amortization of prepaid bond issuance costs	1,183	14,355
Net realized and unrealized (gains) losses on investments	(77,109)	78,407
Dividends and interest reinvested on investments	(83,472)	(82,329)
Changes in assets and liabilities:		
Accounts receivable and other receivables	(16,398)	287,508
Prepaid expenses and other assets	929	(19,809)
Accounts payable	(98,136)	(39,108)
Accrued expenses and other liabilities	<u>40,036</u>	<u>1,800</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>1,090,620</u>	<u>1,451,642</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(755,763)	(338,490)
Purchase of investments	(1,266,704)	(1,724,488)
Proceeds from sale of investments	<u>1,020,173</u>	<u>1,506,551</u>
NET CASH USED IN INVESTING ACTIVITIES	<u>(1,002,294)</u>	<u>(556,427)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayments of capital leases payable	(45,714)	(40,067)
Release of cash held in escrow	522,518	-
Repayments of note payable	-	(190,000)
Repayments of bonds payable	<u>(265,000)</u>	<u>(1,042,500)</u>
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	<u>211,804</u>	<u>(1,272,567)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	300,130	(377,352)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>6,230,516</u>	<u>6,607,868</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 6,530,646</u>	<u>\$ 6,230,516</u>
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the year for interest	<u>\$ 20,000</u>	<u>\$ 71,000</u>
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING INFORMATION		
Execution of capital leases in connection with acquisition of property and equipment	<u>\$ -</u>	<u>\$ 101,000</u>

See notes to financial statements.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2016 and 2015

NOTE A--THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Organization: Miami-Dade County Fair & Exposition, Inc., (the "Fair" or the "Organization"), was established in 1956 to promote and conduct public fairs and expositions for the benefit and development of the educational, agricultural, horticultural, livestock, and other cultural resources primarily involving the youth in the State of Florida. The Fair is incorporated under the provisions of Chapter 616 of the State of Florida statutes.

The Organization historically operates a fair for 18 days in the spring of each year on approximately 86 acres of land (the "Fairgrounds") provided by Miami-Dade County, Florida (the "County"). Effective with the 2015 Fair, the Organization extended the number of fair days to 21 days over 25 calendar days. The Fair has exclusive use of the Fairgrounds for a period of two months, which includes the days of Fair operations. Additionally, for the remaining 10 months, the Fair manages and has exclusive use and jurisdiction over the Fairgrounds. In exchange, the Fair pays the County a percentage of the revenues earned during the 10-month period. The percentage ranges from approximately 10% to 15% of the revenues collected. The net income earned during the 10-month period, if any, represents unrelated business income and, as such, is taxable under federal and State of Florida tax statutes.

Basis of Presentation: The financial statements of the Fair have been prepared on the accrual basis of accounting.

Net assets, revenues, gains, and losses are classified and reported based on the existence or absence of donor-imposed restrictions as follows:

- a. Unrestricted--Net assets which are free of donor-imposed restrictions, all revenues, gains, and losses that are not changes in permanently or temporarily restricted net assets. Unrestricted net assets with limitations imposed by the Fair's Board of Directors are classified as unrestricted net assets.
- b. Temporarily Restricted--Net assets whose use by the Fair is limited by donor-imposed stipulations that either expire with the passage of time or that can be fulfilled or removed by actions of the Fair pursuant to those stipulations. The Fair had no temporarily restricted net assets as of June 30, 2016 and 2015.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE A--THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES--Continued

Basis of Presentation--Continued:

- c. Permanently Restricted--Net assets whose use by the Fair is limited by donor-imposed stipulations that expire with the passage of time and cannot be fulfilled or otherwise removed by actions of the Fair.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Estimates that are particularly susceptible to significant change in the near term are the allowance for doubtful accounts and useful lives of property and equipment.

Subsequent Events: The Organization has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through September 12, 2016, the date the financial statements were available to be issued.

Cash and Cash Equivalents: Included in cash and cash equivalents are highly liquid investments with original maturities of three months or less.

Investments: Investments are carried at fair value with realized and unrealized gains and losses reflected in the statements of activities. If donors stipulate how the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of investments are recorded as unrestricted support.

Accounts Receivable: In the normal course of business, the Organization provides credit to its customers, performs credit evaluations of these customers and maintains reserves for potential credit losses which, when realized, have been within the range of management's allowance for doubtful accounts. The Organization establishes an allowance for uncollectible trade receivables based on historical experience and any specific customer collection issues that the Organization has identified. As of June 30, 2016 and 2015, management determined an allowance for doubtful accounts was not necessary.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE A--THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES--Continued

Property and Equipment: Property and equipment are recorded at cost less accumulated depreciation and amortization. Property and equipment are reviewed for impairment and a provision recorded, if necessary, whenever events or circumstances indicate that the carrying amount of an asset may not be recoverable. Additions and improvements are capitalized. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the assets which range from 10 to 30 years for buildings and leasehold improvements and 5 to 7 years for furniture, fixtures, equipment and automobiles.

Cash Held in Escrow: Cash held in escrow at June 30, 2015 are funds held by a bank, as trustee, as required under an indenture agreement relating to the Miami-Dade County, Florida Special Revenue Refunding Bonds, Series 2009 (the "Bonds"). The Bonds were paid in full in August 2015 and the cash held in escrow was no longer required. These funds are included in cash and cash equivalents at June 30, 2016.

Contributions: Contributions received, including unconditional promises, are recognized as revenues when the donor's commitment is received. Unconditional promises are recognized at the estimated present value of the future cash flows, net of allowances. Promises made and collected in the same reporting period are recorded when received in the appropriate net asset category. Promises of non-cash assets are recorded at their estimated fair value. Conditional promises are recorded when donor stipulations are substantially met.

Deferred Bond Costs: Costs incurred related to the Fair's bonds payable are amortized over the term of the related debt agreement. Unamortized bond costs totaling \$1,183 are included in prepaid expenses and other assets in the accompanying statement of financial position as of June 30, 2015 and such amounts have been fully amortized as of June 30, 2016. Total amortization expense for the years ended June 30, 2016 and 2015 were approximately \$1,000 and \$14,000, respectively.

Advertising Costs: The Fair expenses all advertising costs as they are incurred. Total advertising costs for the years ended June 30, 2016 and 2015 were approximately \$1,253,000 and \$1,385,000, respectively.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE A--THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING
POLICIES--Continued

Income Taxes: The Organization is a not-for-profit corporation and has been recognized as tax exempt pursuant to Section 501 (c)(3) of the Internal Revenue Code ("IRC"). The IRC provides for taxation of unrelated business income under certain circumstances. The Organization accounts for uncertain tax positions in accordance with GAAP. The Organization had no material unrecognized tax benefits and no adjustments to its financial position, activities or cash flows were required. The Organization does not expect that unrecognized tax benefits will increase within the next twelve months. The Organization's tax returns for the years ended June 30, 2013 through 2015 remain subject to examination by federal and state tax jurisdictions. The Organization recognizes accrued interest and penalties, if any, related to uncertain tax positions as income tax expense.

Recent Accounting Pronouncements: In August 2015, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, which extended the effective date for all entities by one year. This change requires that public business entities, certain not-for-profit entities, and certain employee benefit plans apply the guidance in FASB ASU No. 2014-09 to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. All other entities should apply the guidance in FASB ASU No. 2014-09 to annual reporting periods beginning after December 15, 2018, and interim reporting periods within annual reporting periods beginning after December 15, 2019. All other entities may apply the guidance in FASB ASU No. 2014-09 earlier as of an annual reporting period beginning after December 15, 2016, including interim reporting periods within that reporting period. The Organization is evaluating the impact of ASU No. 2015-14 on the Organization's financial statements.

In August 2016, FASB issued FASB ASU No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities ("NFP"). The amendments in this Update make several improvements to current reporting requirements. The amendments in this Update affect NFPs and other users of their general-purpose financial statements. This Update is effective for annual financial statements issued for fiscal years beginning after December 31, 2017, and interim periods within fiscal years beginning after December 31, 2018. Early adoption is permitted and should be applied on a retrospective basis in the year that the Update is first applied. The Organization is evaluating the impact of ASU 2016-14 on the Organization's financial statements.

Reclassification: Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE B--INVESTMENTS

Realized and unrealized gains and losses relating to the Organization's investments are reflected in the statements of activities. The Fair primarily invests cash in excess of its short-term requirements in common stocks, fixed income securities (primarily U.S. treasury and agency obligations, U.S. corporate bonds and funds and mortgaged-backed securities issued by government sponsored agencies) and mutual funds. These investments are to be used by management in the future development and betterment of the Fair. Board of Directors' approval is necessary prior to management's appropriation or use of any of the funds invested.

As of June 30, 2016 and 2015, the Fair has a certificate of deposit ("CD"), with an original maturity in excess of 90 days which is included in investments, in the amount of approximately \$237,000. Investments in mutual funds totaling approximately \$158,000 and \$163,000, as of June 30, 2016 and 2015, respectively, are for permanent endowments.

Investment activity is reflected in the table below:

	<u>Mutual Funds</u>	<u>Common Stocks</u>	<u>Fixed Income Securities</u>	<u>Certificate of Deposit</u>	<u>Total</u>
Unrestricted net assets - Investments	\$ 128,154	\$1,700,773	\$ 1,193,326	\$ 237,461	\$ 3,259,714
Permanently restricted net assets	<u>158,247</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>158,247</u>
Investments at June 30, 2016	<u>\$ 286,401</u>	<u>\$1,700,773</u>	<u>\$ 1,193,326</u>	<u>\$ 237,461</u>	<u>\$ 3,417,961</u>

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE B--INVESTMENTS--Continued

	<u>Mutual Funds</u>	<u>Common Stocks</u>	<u>Fixed Income Securities</u>	<u>Certificate of Deposit</u>	<u>Total</u>
Unrestricted net assets - Investments	\$ 151,439	\$1,589,768	\$ 892,798	\$ 236,970	\$ 2,870,975
Permanently restricted net assets	<u>163,159</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>163,159</u>
Investments at June 30, 2015	<u>\$ 314,598</u>	<u>\$1,589,768</u>	<u>\$ 892,798</u>	<u>\$ 236,970</u>	<u>\$ 3,034,134</u>

	<u>Years Ended June 30,</u>	
	<u>2016</u>	<u>2015</u>
Reinvested interest and dividend income	<u>\$ 83,472</u>	<u>\$ 82,329</u>
Net realized and unrealized gains (losses)	<u>\$ 77,109</u>	<u>\$ (78,407)</u>

Included in reinvested interest and dividend income for the years ended June 30, 2016 and 2015 is approximately \$8,500 and \$12,900, respectively, of dividends and interest relating to permanently restricted investments. Included in net realized and unrealized gains (losses) for the years ended June 30, 2016 and 2015 is net realized and unrealized (losses) of approximately \$(11,000) and \$(8,000), respectively, relating to permanently restricted investments.

NOTE C--PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets represent contributions received in prior years which are invested in mutual funds and the dividends and capital gains are to be reinvested and retained for a period of 35 years (expiring in 2029), after which 90% of the funds growth becomes unrestricted and the original principal and 10% of the growth will be reinvested for an additional 35 years (expiring in 2064). The Fair has classified these resulting investments and investment income as permanently restricted net assets because of the extraordinary term of the restriction.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE D--PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	2016	2015
Buildings and improvements	\$18,279,452	\$18,042,837
Leasehold improvements	15,757,176	15,686,453
Furniture, fixtures and equipment	7,747,911	7,321,885
Automobiles	22,400	13,652
	41,806,939	41,064,827
Less: accumulated depreciation and amortization	(29,144,000)	(27,970,010)
Total	\$12,662,939	\$13,094,817

Depreciation and amortization expense for the years ended June 30, 2016 and 2015 was approximately \$1,188,000 and \$1,195,000, respectively.

NOTE E--BONDS PAYABLE

On December 1, 2009 and pursuant to a Bond Indenture of Trust Agreement (the "Indenture"), the County issued tax-exempt Special Revenue Refunding Bonds, Series 2009, to a certain financial institution (the "Financial Institution") in the amount of \$5,200,000. In conjunction with this bond issuance, the proceeds of the bonds were loaned to the Fair pursuant to a Loan Agreement between the County and the Fair and a Guaranty and Credit Agreement (the "Credit Agreement") between the Fair, the County and the Financial Institution was executed.

The Credit Agreement requires the Fair to repay the Financial Institution and the County guarantees the repayment by the Fair. The Indenture requires the Fair to make monthly interest payments at a per annum rate equal to 67% of the sum of one-month LIBOR (.47% at June 30, 2016) plus 1.94% and quarterly principal payments through August 1, 2015. As of June 30, 2015, the outstanding balance of the bonds payable was \$265,000 and such amount was paid in full in August 2015.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE F--CAPITAL LEASE OBLIGATIONS

In July 2013, the Fair leased certain computer equipment under a capital lease arrangement expiring in June 2018. Under the terms of this lease, the Fair is required to make monthly principal and interest payments totaling approximately \$2,600 through June 2018. The lease is collateralized by equipment with a net book value of approximately \$84,000 at June 30, 2016.

During 2014, the Fair leased three equipment items under capital lease arrangements expiring in 2019. Under the terms of these leases, the Fair is required to make monthly principal and interest payments ranging from approximately \$386 to \$1,096 through September 2019. The leases are collateralized by certain equipment with an aggregate net book value of approximately \$80,000 at June 30, 2016.

The assets recorded under the capital leases at June 30, 2016 are summarized as follows:

Office equipment and other	\$ 234,313
Less: accumulated depreciation	<u>70,858</u>
	<u>\$ 163,455</u>

Depreciation expense related to the assets under the capital leases aggregated approximately \$33,000 and \$26,000 for the years ended June 30, 2016 and 2015, respectively, and is included in depreciation and amortization expense in the accompanying statements of activities.

The future minimum lease payments under the capitalized lease obligations, including imputed interest ranging from 3% to 4% per annum are presented below:

<u>Year Ended June 30,</u>	
2017	\$ 53,640
2018	53,640
2019	22,409
2020	<u>6,313</u>
	136,002
Less: amount representing imputed interest	<u>(14,154)</u>
Present value of obligation under capital lease	<u>\$ 121,848</u>

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE G--BOARD-DESIGNATED NET ASSETS

Board-designated net assets activity is reflected in the table below:

	Years Ended June 30,	
	2016	2015
Beginning balance	\$2,832,069	\$ 2,846,323
Additions (deletions):		
Designated for scholarship fund	(15,168)	(15,179)
Contributions	37,175	-
Interest and investment income reinvested and realized and unrealized gains, net	163,094	925
Ending balance	\$3,017,170	\$ 2,832,069

NOTE H--FAIR VALUE MEASUREMENTS

In accordance with GAAP, the Organization defines fair value as the price that would be received to sell an asset or the price paid to transfer a liability in an orderly transaction between market participants at the measurement date. The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy in accordance with GAAP are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE H--FAIR VALUE MEASUREMENTS--Continued

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2016 and 2015.

Common stocks and fixed income securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization at year-end and are open-end mutual funds that are registered with the Security and Exchange Commission ("SEC"). These funds are required to publish their daily net asset value ("NAV") and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

The following tables set forth by level, within the fair value hierarchy, the Organization's assets at fair value as of June 30, 2016 and 2015:

	<u>Assets at Fair Value as of June 30, 2016</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Common stocks	\$ 1,700,773	\$ -	\$ -	\$ 1,700,773
Fixed income securities:				
U.S. treasury & agency obligations	642,836	-	-	642,836
U.S. corporate bonds and funds	<u>550,490</u>	<u>-</u>	<u>-</u>	<u>550,490</u>
Total fixed income	1,193,326	-	-	1,193,326
Growth mutual funds	128,154	-	-	128,154
Equity mutual funds	<u>158,247</u>	<u>-</u>	<u>-</u>	<u>158,247</u>
Total mutual funds	<u>286,401</u>	<u>-</u>	<u>-</u>	<u>286,401</u>
 Total assets at fair value	 <u>\$ 3,180,500</u>	 <u>\$ -</u>	 <u>\$ -</u>	 <u>\$ 3,180,500</u>

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE H--FAIR VALUE MEASUREMENTS--Continued

	Assets at Fair Value as of June 30, 2015			
	Level 1	Level 2	Level 3	Total
Common stocks	\$ 1,589,768	\$ -	\$ -	\$ 1,589,768
Fixed income securities:				
U.S. treasury & agency obligations	316,647	-	-	316,647
U.S. corporate bonds	360,964	-	-	360,964
Agency mortgage backed securities	215,187	-	-	215,187
Total fixed income	892,798	-	-	892,798
Growth mutual funds	151,439	-	-	151,439
Equity mutual funds	163,159	-	-	163,159
Total mutual funds	314,598	-	-	314,598
 Total assets at fair value	 \$ 2,797,164	\$ -	\$ -	\$ 2,797,164

NOTE I--PENSION PLAN

During 1974, the Fair adopted a tax-deferred annuity plan (“the Plan”) for the benefit of its employees. Employees are eligible to enter the Plan after 30 days of service. The Plan allows eligible participants to defer a portion of their current compensation and have these amounts contributed to the Plan on their behalf. As outlined in the Plan document, the Fair provides matching contributions based upon fixed percentages of each participant’s elective contribution based on length of service. The contributions by the Fair were approximately \$108,000 and \$106,000 for the years ended June 30, 2016 and 2015, respectively.

NOTE J--CONCENTRATIONS

Cash and cash equivalents is maintained at a financial institution, which at times may exceed federally insured limits. The Fair has not experienced any losses related to these balances. Balances are insured by the Federal Deposit Insurance Corporation (“FDIC”) up to \$250,000 per depositor at the financial institution. As of June 30, 2016 and 2015, the Fair had approximately \$6,311,000 and \$6,297,000, respectively, on deposit in excess of FDIC insured limits.

MIAMI-DADE COUNTY FAIR
& EXPOSITION, INC.

NOTES TO FINANCIAL STATEMENTS--Continued

NOTE K--SUBSEQUENT EVENT

In July 2016, the Organization executed an unsecured line of credit with a financial institution for \$1,000,000 with an interest rate of 3.125%. As of September 12, 2016, no funds have been drawn on the line of credit.